

## PROFESSIONAL WORKCOMP ACCOUNT MANAGER™ CURRICULUM CONTENT

Session #	Title	Goals & Objectives
1	Introduction and Program Overview	Provide an overview of the training program and objectives to be accomplished. Initiate first steps to manage a Workers Compensation Program. Introduce Service Timeline and Action Plans.
2	Training Your Client on How to Build the Premium Audit Package	Provide the training and the tools necessary to assist your client with creating the Premium Audit Package in order to eliminate overcharges.
3	Creating ModMaster Reports and Verifying the Accuracy of the Experience Modification Factor	Learn how to create and leverage ModMaster Reports and verify the accuracy of the Experience Modification Factor.
4	Primary and Secondary Prevention Strategies and Negotiating Claim Reserves	Provide the training and tools to assist clients in preventing injuries and managing them after they occur.  Establishing processes to manage the critical Valuation Date and how to reduce reserves or close open claims.
5	Integrating Work Comp, Group Health, FMLA, COBRA, and ADA	Learn how to prevent the gaps in a client's Group Health Plan and comply with Federal Laws when an injury occurs.

**PREREQUISITES:** A Producer from the Agency must have attended an Oceanus Partners WorkComp Workshop™. Agency must be a ModMaster Subscriber.